

Oregon Wine Board
Profit Loss Budget vs. Actual
July 2006 through March 2007

	<u>Jul06 - Mar07</u> <u>Actual</u>	<u>Jul06 - Mar07</u> <u>Budget</u>	<u>FY06-07</u> <u>Budget</u>
Ordinary Income/Expense			
Income			
4100 · Grape Assessment (\$25/ton)	755,694	855,000	855,000
4200 · Wine Tax (2c/gal)	185,211	176,250	235,000
4300 · Program Revenue	144,534	126,600	126,600
4500 · Other Income	6,207	4,500	6,000
4600 · Grant Revenue	26,000	100,000	234,170
Total Income	<u>1,117,646</u>	<u>1,262,350</u>	<u>1,456,770</u>
Expense			
5000 · Research	3,686		
5100 · Marketing Research/Ag Stats	40,694	67,500	67,500
5200 · Grants	125,836	135,000	135,000
5400 · Urgent Solutions			20,000
5700 · OVID	27,994	30,000	30,000
Total 5000 · Research	<u>198,210</u>	<u>232,500</u>	<u>252,500</u>
5800 · Education	100,092	130,000	130,000
6000 · Marketing			
6100 · Media Relations	70,747	91,000	151,000
6200 · Collateral & Materials	5,224		
6300 · Export	41,621	38,000	41,000
6400 · Tourism	35,027	79,000	120,000
6500 · Website	93,882	150,000	179,350
6600 · Retail Marketing	5,057	7,500	7,500
Total 6000 · Marketing	<u>251,558</u>	<u>365,500</u>	<u>498,850</u>
7000 · Sustainable Agriculture	10,000	10,000	10,000
8000 · General & Administrative			
8100 · Meetings & Communication	19,695	15,500	20,000
8200 · Employee Compensation	329,686	340,079	474,000
8300 · Equipment/Furniture/Maintenance	30,671	25,500	30,000
8400 · Office Rent	16,098	14,625	19,500
8500 · Staff Travel	17,822	26,000	35,000
8600 · Misc. Administration	44,325	60,000	80,000
Total 8000 · General & Administrative	<u>458,297</u>	<u>481,704</u>	<u>658,500</u>
Total Expense	<u>1,018,157</u>	<u>1,219,704</u>	<u>1,549,850</u>
Net Income	99,489	42,646	-93,080